MILK NUTRITION FOR A MODERN WORLD

www.synlait.com
IN THE HEART OF PURE NEW ZEALAND IS SYNLAIT. WE ARE AN INNOVATIVE DAIRY PROCESSING COMPANY HARNESING THE FULL POWER OF MILK TO DELIVER THE BEST IN HUMAN HEALTH AND NUTRITION.
THE SYNLAIT STORY

WE CREATE PURE MILK SYNERGY FOR THE MODERN WORLD.

Based in Canterbury, we combine expert farming, with state-of-the-art processing, to produce a range of nutritional milk products that provide genuine benefits for human health and wellbeing. Along with our world-class processing facilities, we maintain control over the quality of milk supply, milk processing and market distribution to guarantee our customers absolute food safety, security and traceability.

Our product range includes infant and adult nutritional formulations, functional food ingredients, and specialised products. We export to some of the world’s leading food manufacturers and develop new products, alongside our customers, to meet their changing needs.

The quality of our products is world-class, produced by a team of highly experienced manufacturing experts. We source top quality milk from Canterbury’s best dairy farms, to offer our customers pure New Zealand milk products for the modern world.
MILK NUTRITION FOR A MODERN WORLD

Our premium milk products provide genuine benefits for health and wellbeing.

Synlait is about synergy. It is about all our links working together to create one, integrated and highly functioning value chain. Driven by the health and nutritional needs of modern day living, our flexible facility produces quality products made from milk sourced from Canterbury farms.
“IT’S ALL ABOUT OUR CUSTOMERS. WHAT DRIVES US IS OUR DESIRE TO MEET THEIR UNIQUE NEEDS.”

Dr Tony McKenna
General Manager
Market and Product Development
OUR CONSUMERS

WE ALL SHARE THE SAME HEALTH AND LIFESTYLE CONCERNS.

We live in a modern world where illness, allergies, stress, sleep deprivation, and children's nutrition are just some of our daily concerns. Consumers today are looking for the very best products to support a healthy lifestyle.

Families are now realizing the benefits to be gained by consuming dairy products. Milk contains many essential nutrients for daily health, calcium for bones, protein for growth and many other bioactive ingredients that contribute to our wellbeing. Milk is often described as "one of humanity's most complete foods" and we harness this to deliver products of the highest nutritional quality to our customers.

Our new custom-built infant formula facility is designed to meet the growing demand for higher value formulated milk powders that improve our normal diets and protect against health concerns. We have a highly specialised team of food technologists and production experts who work closely with our customers to ensure our nutritional products meet strict regulatory requirements and specifications. Our products include infant, follow-on and growing-up formulas, as well as specialised blends for pregnant and breastfeeding women.

Adults too, are looking for speciality health supplements, to feel better, stronger and more vital. That's why we have created a range of speciality products from milk powders that improve sleep quality, through to ingredients that assist in the development of a healthy immune system.
“PARTNERSHIPS ARE INTEGRAL TO OUR BUSINESS, AND WE VALUE EVERYONE OF OUR FARMERS, BUSINESS PARTNERS AND CUSTOMERS.”

Sarah Colquhoun Customer Services Manager
NO MAN IS AN ISLAND, AND NO BUSINESS SUCCEEDS WITHOUT TRUSTED PARTNERSHIPS.

We understand the importance of establishing strategic relationships across our entire value chain, to deliver top quality products to our customers.

We work alongside our customers to develop the types of new leading-edge products that consumers are looking for. Whether it's formulations to support the nutrition of children, powders for breastfeeding mothers, or products to aid sleep.

We have established access to many international markets through strategic partnerships that enable us to reach more customers than ever before.

Our milk suppliers are highly valued and, like them, our management team understand dairy farming and its daily challenges. We offer flexible services that meet their needs, not ours, along with competitive and innovative milk pricing that sends a clear signal about the value we place on their milk.
“WITH OUR PEOPLE WORKING ALONGSIDE OUR TECHNOLOGY, WE CAN ACHIEVE ANYTHING.”

Phil O’Malley
Production Manager Nutritionals
WE GUARANTEE THE CONSISTENT AND EXCEPTIONAL QUALITY OF OUR PRODUCTS.

That's because every part of our value chain, from our suppliers, to our processing, to our customers, is integrated. We work closely with our milk suppliers to ensure the superior quality of our milk. We provide regular training programmes and access to on-farm experts in areas such as quality and environmental management.

Our technical and production teams combine a wealth of experience in dairying and manufacturing. Our people, from sales to customer service, are technically qualified to provide accurate information to our partners and customers.

Our high-tech, custom-built nutritional facility allows us total flexibility and control of production. We produce consistent, high quality products that meet the unique requirements of our customers. Our environmental policies ensure that we lead the industry.
"TO US, PROTECTING THE PURITY OF OUR PLACE MEANS EVERYTHING."

Lucy Bowker
Environmental Manager
OUR HOME IS IN THE HEART OF CANTERBURY, IN NEW ZEALAND’S CLEAN, GREEN SOUTH ISLAND.

World-renowned for farming excellence, the milk produced here has a consistent taste profile and quality that comes from healthy livestock that benefit from the region’s pure water supply and lush green pastures.

The purity of our natural environment is central to the unique and powerful blend of our products, and we want to protect it. We ensure our milk suppliers maintain high environmental standards in order to create a dairy industry that is sustainable long-term.

All our milk supplier farms are modern, state-of-the-art facilities. Almost all are located within an 80km radius of Synlait to ensure total integrity and traceability of supply. We make sure only the best pure Canterbury milk comes into our processing facility, and ultimately, our products.
FROM OUR FACILITY TO THE RETAIL SHELVES.

We guarantee the exceptional and consistent standard of our products. We also offer our customers greater flexibility to produce functional dairy ingredients, nutritional formulations and special milks specific to their needs. These products can be differentiated at the point of production through feeding and breeding technologies to allow crucial traceability of ingredients.
IT’S ALL ABOUT FLEXIBILITY AND SCALE TO MEET SPECIFIC CUSTOMER NEEDS.

Our specialist manufacturing facility is able to produce an array of milk powder specifications to meet the individual needs of our clients. Driven by superior production flexibility, we have the capability of large scale production runs through to small runs of specialist products.

We also have a purpose-built infant formula facility, the largest and most sophisticated in the Southern Hemisphere. This gives us the ability to create tailor-made products that meet the specific needs of our clients. Our highly specialised team of food technologists and production experts work closely with our customers to ensure our infant products meet their strict requirements and specifications.

TAILOR-MADE PRODUCTS

WE OFFER A UNIQUE CAPABILITY, THE ABILITY TO WORK WITH YOU TO TAILOR-MAKE PRODUCTS THAT YOUR CONSUMER’S REALLY WANT.

As a trusted supplier of choice for the world’s best health and nutrition products, our research and development team works with the input of our customers to create new and innovative world class products.

Through the unique relationship we have with our milk supply farmers, together we are able to manage the composition and nutritional characteristics of the milk. This, combined with our state-of-the-art processing, allows us to produce specialised milk powder ingredients that offer specific human health benefits.

Traceability of ingredients is important, and our infrastructure allows the on-farm production of specialised milks which can remain differentiated through collection, processing and marketing.

Talk to us if you are looking to create specialised products.
EXPERTISE & KNOW-HOW

PASSION AND EXPERIENCE ALLOW US TO MAKE A REAL DIFFERENCE FOR OUR CUSTOMERS.

Our people have extensive experience and expertise across all areas of our supply chain, from farming and farm management to logistics, quality and product development, through to sales and customer service. This expertise means we can guarantee world-class quality products.

We also ensure our teams working across the entire business are experienced specialists who can offer our customers the very best in service and quality.

Leading our research and development team is Dr Tony McKenna, who has extensive experience in the development of nutritional products, infant formulas, on-farm differentiated milk and colostrum products. As the fastest growing area of our company, strong leadership and expert knowledge is crucial as we look to develop new specialty products for our customers.

SOURCING & QUALITY

WE ARE DRIVEN TO ENSURE EVERY PRODUCT IS WORLD-CLASS.

Our quality team maintain internationally recognised food safety standards and systems from the farm, until our customers receive the finished product.

We work closely with our milk suppliers to guarantee superior quality, great tasting milk. We regularly offer training courses and guidance on best practice in animal welfare, milk quality, sustainability and total farm management to ensure our high standards are consistently achieved. All our milk supply farms have a Ministry of Agriculture and Forestry approved Risk Management Programme that ensures the quality of our milk is protected.

We pride ourselves on delivering total product integrity and quality assurance throughout our integrated value chain.
“WE ENSURE TOTAL PRODUCT INTENSITY AND QUALITY ASSURANCE FOR OUR CUSTOMERS.”

Sonny Sanchez
Quality Manager
OUR PRODUCTS

MAKING MORE FROM MILK.

We have a range of products designed to support the health and nutritional wellbeing of consumers in the modern world. They include custom-designed functional food ingredients, formulated nutritional powders for infants and children, specialised blends for pregnant and breastfeeding women and other adult nutritional products.

VALUE-ADDED INGREDIENTS

Whole Milk Powders
- Medium Heat Whole Milk Powder (26% fat)
- High Heat Whole Milk Powder
- UHT Whole Milk Powder
- High Fat Whole Milk Powder (31% fat)
- Instantised Whole Milk Powder (24% fat)
- Instantised and Fortified Whole Milk Powder
- Instant Fat Packed Whole Milk Powder

Skim Milk Powders
- Low Heat Skim Milk Powder
- Medium Heat Skim Milk Powder
- High Heat Skim Milk Powder
- UHT Skim Milk Powder
- Instantised Skim Milk Powder
- Skim Milk Powder for Infant Formula
- High Calcium Skim Milk Powder

Anhydrous Milk Fat
- AMF in 210kg steel drums
- AMF in 1 tonne bulk packaging formats

NUTRITIONAL PRODUCTS

Infants 0 – 6 months
- Starter Formula

Infants 6 – 12 months
- Follow-on Formula

Infants 12 – 36 months
- Growing-up Formula

Adult Nutritional Powder
- Pregnant Mum Formula
- Breastfeeding Mum Formula

SPECIALITY PRODUCTS

Colostrum Powder
- Skinned colostrum powder (>15% IgG)
- High protein skimmed colostrum powder (>20% IgG)

Lipidex Phospholipid-rich Powder

Night Milk Skim Milk Powder
SOURCED FROM CANTERBURY’S BEST DAIRY FARMS, SYNLAIT DELIVERS HEALTH AND NUTRITION MILK PRODUCTS TO MEET THE NEEDS OF THE MODERN WORLD.